

1.43

How does that make you feel?

Dag Flachet



Co-Founder @ Codific

Professor and board member at Geneva
Business School

Doctorate degree in management and
behavioral psychology.

Influencing Boardroom Strategy

1: Good Numbers

2: Reliable Numbers

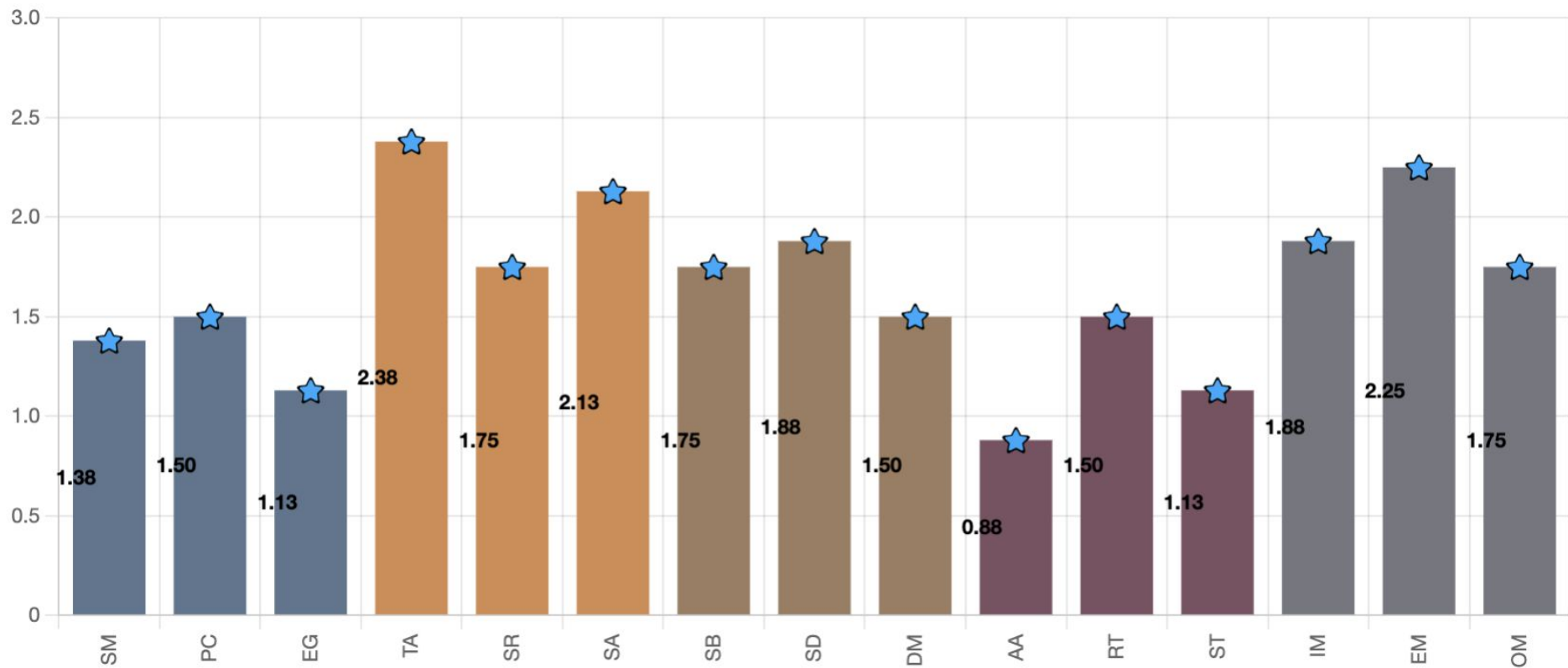
3: Meaningful Numbers

SAMM is great

1.43

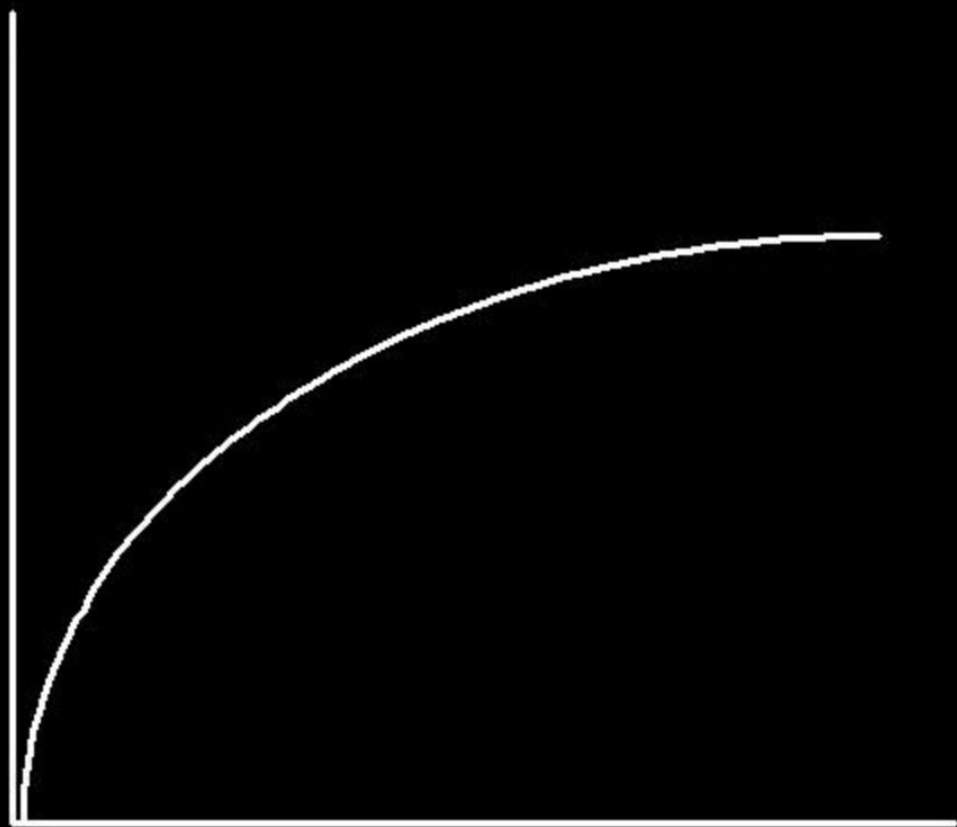
1.43:

How did we get there?



What is the real value of
improvements on each of these
activities?

Utility



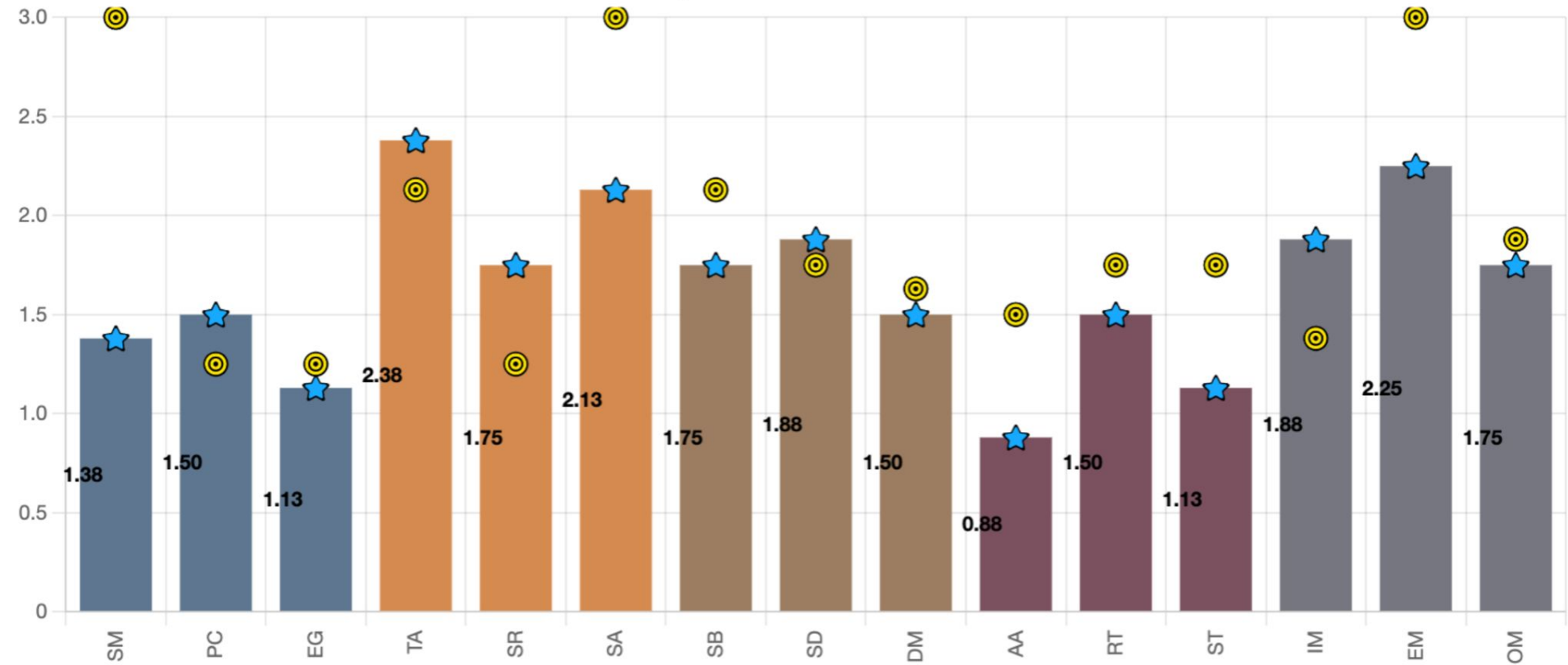
x

The sweet spot



Target posture

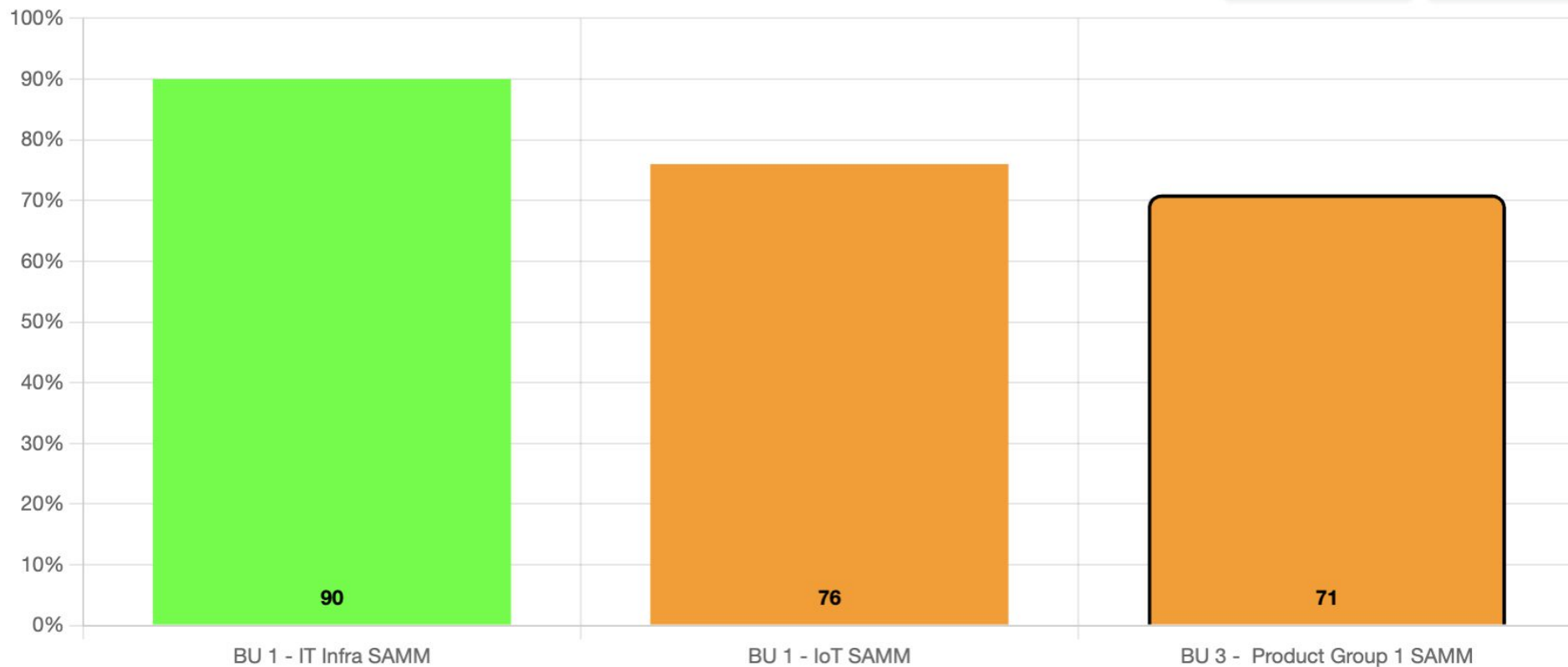
Sweet spot for each activity



Percentage to Web Apps SAMM target score ?

Gap analysis

Compare



Non applicable question.

Gap target

The good number.

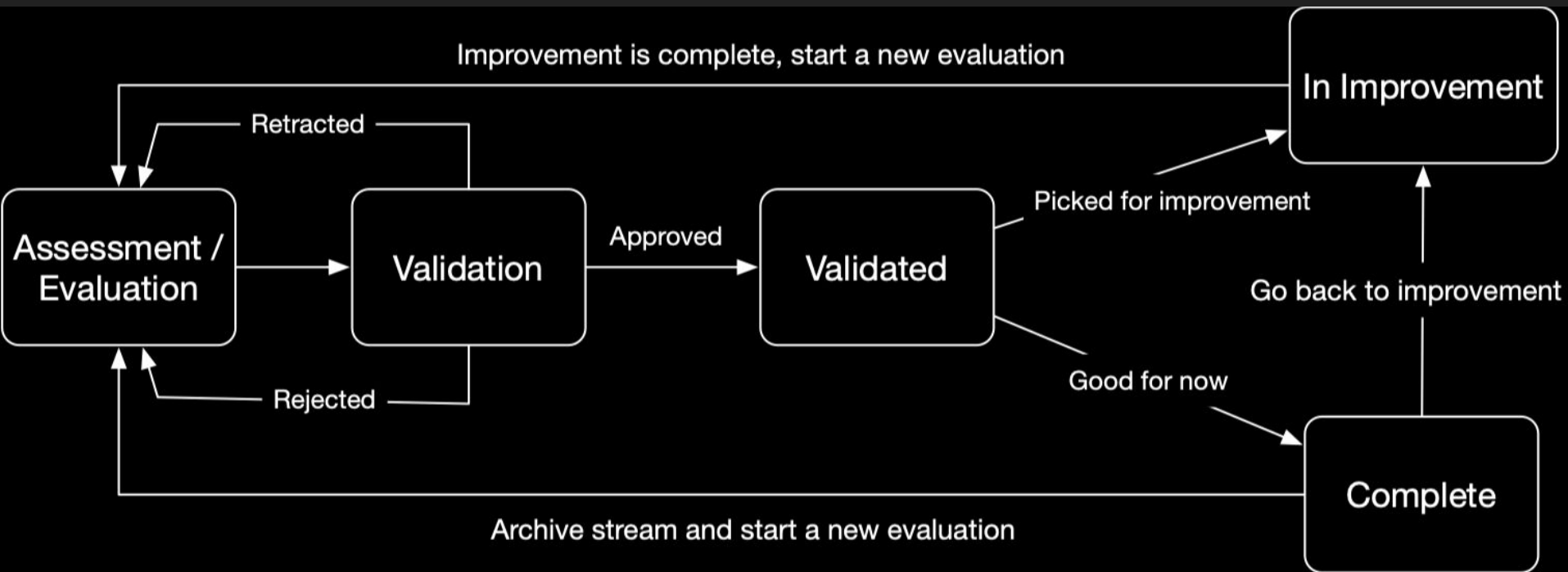
1.43

1.43:
Really?

Who is doing the
assessment?

The flip side of gamification





Lean quality improvement
cycle for every stream.

Reliable numbers.

With stream validation.

1.43

1.43:

What does that really mean?

What about, risk, ROI?

We need these people to come up with answers.



Benchmarking, mapping
and data collection.

Influencing Boardroom Strategy

1: Good Numbers

2: Reliable Numbers

3: Meaningful Numbers

Muito Obrigado